



the **Hydroponics** company

www.thcl.com.au

ASX RELEASE (21<sup>st</sup> December 2017)

# CMDV SIGNS EXCLUSIVE DISTRIBUTION AGREEMENT WITH NANOLUX TECHNOLOGY

## Key Points:

- ❖ THC's wholly owned Canadian subsidiary Crystal Mountain-Dragon Vision (CMDV) enters into exclusive distribution contract with Nanolux Technology Inc
- ❖ Nanolux is a leader in supplying innovative lighting technologies to the hydroponics markets with sales in excess of \$100m ([www.nanoluxtech.com](http://www.nanoluxtech.com))
- ❖ Agreement with Nanolux provides a significant opportunity for CMDV to leverage growth in the rapidly expanding Canadian market for cannabis, increasing the range of lighting products available to control and optimise growing conditions
- ❖ New cloud-based App to allow monitoring of crops from anywhere in the world
- ❖ CMDV continues to advance acquisition opportunities in Canada, targeting additional agencies in the coming weeks

**The Hydroponics Company Limited** (ASX:THC) ("THC" or "the Company") is pleased to announce that its wholly owned Canada-based business, Crystal Mountain-Dragon Vision (CMDV), has today entered into an exclusive distribution agreement to sell Nanolux Technology's products in Canada. This agreement adds to the portfolio of products currently marketed by CMDV to the rapidly growing Canadian marketplace for cannabis growth and production.

Nanolux Technology is a leading developer of lighting and ballasts for the hydroponic markets, with over 40 years of experience in the development of lighting products and distribution to over 600 retailers throughout the USA. Nanolux is an internationally focused company with sales in excess of \$100m. Its new product range is able to control and



The Hydroponics Company Limited  
(ASX: THC) ACN: 614 508 039

Suite 305, Level 3,  
35 Lime Street  
Sydney NSW 2000

For personal use only

regulate lighting in order to optimise growing conditions through a unique and proprietary cloud enabled control system.

Importantly, users can monitor and control their entire facility from anywhere in the world from any Apple or Android device using the unique NCCS App (Nanolux Cloud Control System).

THC's Chief Executive Officer, David Radford, stated: "The addition of this new range of lighting products to CMDV's hydroponic portfolio is a significant step forward in the execution of THC's growth strategy for Canada. Partnering with Nanolux, an international provider of leading technology, brings enormous credibility to the customer focused CMDV team and will significantly improve the scale of the products available."

THC plans to continue to build the business organically, adding new market leading agencies to the portfolio and is currently advancing discussions with several acquisition targets. The Company expects to be in a position to update the market in the New Year.

Some of the Nanolux lighting and ballast products available at [www.nanoluxtech.com](http://www.nanoluxtech.com)

### LIGHTING



CMH630 FIXTURE



DE 4X4 FIXTURE



CMH 1000W FIXTURE



CMH 315 FIXTURE



DE CHILL



DE DUAL 600X2 FIXTURE



SUPER DE DOUBLE ENDED  
FIXTURE



COMMERCIAL HANGING  
BRACKETS

### BALLASTS



DUAL 600 SERIES BALLAST



CMH 315W BALLAST



FLIP SERIES BALLAST



NF SERIES BALLAST



BASE BALLAST



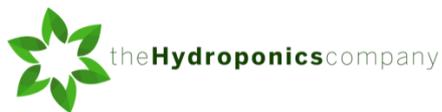
DERNC-APP REMOTE DE BALLAST



OG SERIES BALLAST

For personal use only

**For further information, please contact:**



Jarrold White  
Company Secretary | Chief Financial Officer  
The Hydroponics Company Limited

Suite 305, Level 3, 35 Lime Street  
Sydney NSW 2000

**P: +61 2 8296 0000**



Michael Lovesey  
Director Corporate Media Relations  
MMR Corporate Services Pty Ltd

Level 2, 131 Macquarie Street  
Sydney, NSW 2000 Australia

**P: +61 2 9251 7177**

**M: +61 449 607 636**

**E: [michaell@mmercporate.com](mailto:michaell@mmercporate.com)**

**About The Hydroponics Company**

The Hydroponics Company (ASX: THC) is at the forefront of developing a leading, diversified worldwide cannabis business, focused on three core business units: Development and delivery of medicinal cannabis, manufacturing and distribution of hydroponics equipment, materials and nutrients, and large scale hydroponic greenhouse design and construction. With +17 years of Cannabis sativa breeding, variety selection and growth management, THC is actively developing plant breeding technology to target multiple markets for high purity cannabidiol (CBD), a new class of medicinal product that can be used to target dementia, epilepsy and other neurological disorders.

For personal use only